



Coal Energy S.A. at a glance

listing	Warsaw Stock Exchange
	IPO August 2011
ticker	CLE
index	WIG, WIG-Ukraine
outstanding shares	45,011,120
market cap 31 st Oct 2012	PLN 638.7 m
12m price range min/max	PLN 13.85/ PLN 29.00
annual revenue	USD 150.9 m (FY2012)
resources	235.5 m t (JORC)
reserves	151.2 m t (JORC)
	331.5 m t (Ukrainian methodology)
employees	7.0 thousand
country of incorporation	Grand Duchy of Luxembourg
registered number	B 154.144
headquarters	Komsomolsky Ave 11, Donetsk 83001, Ukraine
website	www.coalenergy.com.ua
corporate e-mail	ir@coalenergy.com.ua
phone/fax	+38 062 335 63 47

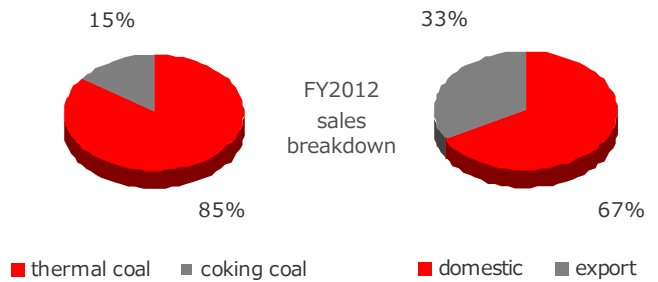
Operating markets

The Group has a broad diversified customer base including power generation plants, coking plants and cement plants for both domestic and foreign markets (Bulgaria, Moldova, Romania, Slovakia, Turkey). More than 50% of Group sales is generated within a 200 km perimeter.



Business overview

Coal Energy Group is third largest private coal producer in Ukraine measured by reserves and fourth in terms of production output. All of its production sites comprising 10 mines, coal beneficiation plant and waste dump processing plant are located in the heart of Donbas, the largest Ukrainian coal basin of high quality coal. Favourable coal mix of thermal and coking coal allows the Group to secure sustainable demand and generate high margins.



Location of operating assets

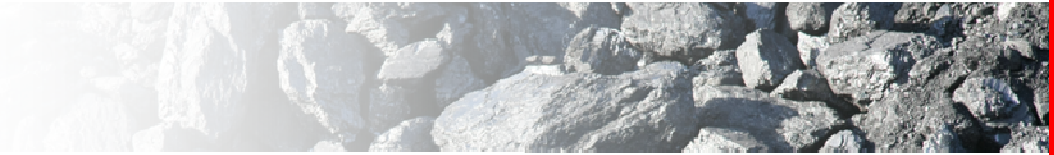
All operating assets are located in Donetsk oblast which is cost-efficient in terms of logistics and enables effective management. This region of Ukraine is well connected by road and railway network with direct access to Black Sea ports. The Group utilizes the railway system both for intra-group purposes and coal delivery to final customers.



- Coal Energy headquarters
- ▲ coal beneficiation plant
- key customers
- ▲ waste dumps processing units
- ▲ mining companies
- ▲ coal bearing waste dumps

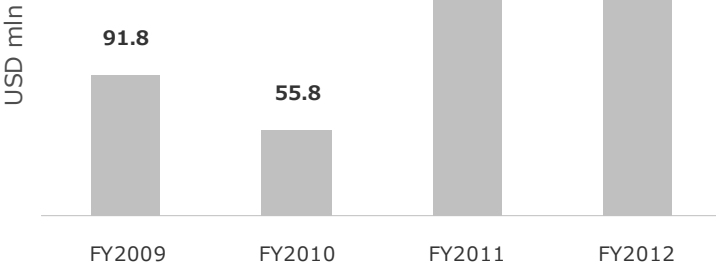
Coal Energy Group history (calendar years)

<p>1995 – 2001 establishment of Donprombiznes LLC producing mining equipment and providing construction and consulting services; developing coal mining expertise within the Mechanic Group</p>	<p>2001 – 2002 acquisition and putting into operation of the first coal mine 2004 acquisition of the second coal mine; initiating waste dump processing 2006 acquisition of the third coal mine and initiating coal beneficiation</p>	<p>2007 acquisition of further three coal mines 2009 entering into lease agreement for Chapaveva mine with large coal reserves 2Q 2010 establishment of the holding company Coal Energy SA</p>	<p>2H 2010 implementation of investment program in coal beneficiation plant; sale of first emission reduction units under the Kyoto Protocol</p>	<p>1Q 2011 consolidation of Chapaveva and Novodzerzhynskaya mines into the Group 3Q 2011 debut on the Warsaw Stock Exchange</p>	<p>4Q 2012 launch of the new coal waste processing plant Prepodobnih Antoniia and Feodosiia of Kievo-Pechersk</p>
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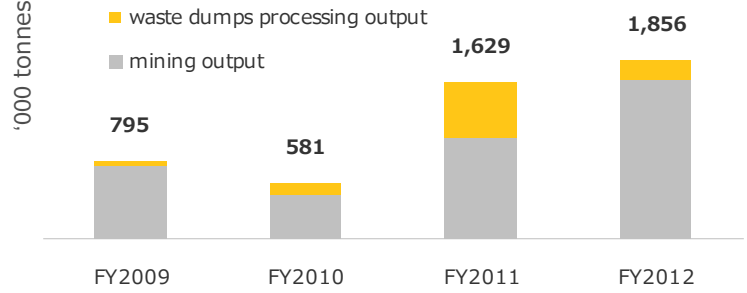


Key financial and operating data*

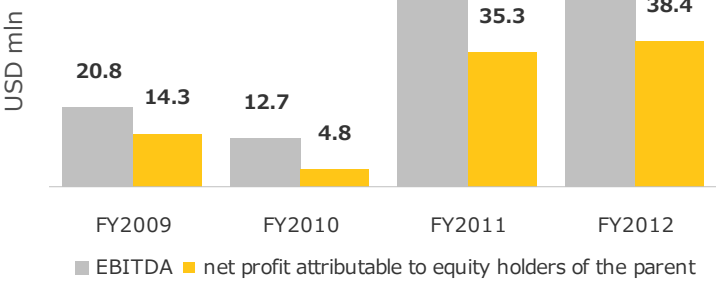
Revenue



Coal production volumes



EBITDA and net profit



Key ratios

	FY2009	FY2010	FY2011	FY2012
revenue mUSD	91.8	55.8	150.9	165.5
gross profit %	31.8%	32.8%	36.2%	42.3%
EBIT %	20.7%	19.7%	31.0%	32.3%
EBITDA %	22.7%	22.8%	34.9%	37.4%
net profit %	15.6%	8.6%	24.4%	23.2%

Board of Directors

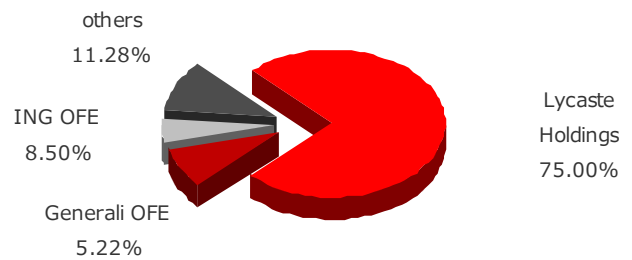
- Viktor Vyshnevetsky Chairman of the Board, Chief Executive Officer
- Mykhailo Zolotarov Member of the Board, Chief Operating Officer
- Oleksandr Reznik Member of the Board, Business Development Director
- Arthur David Johnson independent non-executive director
- Jacob Mudde independent non-executive director
- Gwenaëlle Bernadette-Andrée Dominique Cousin independent non-executive director

Upcoming events

- 23rd Nov 2012 interim consolidated report for 1Q FY2013
- 12th Dec 2012 Annual General Meeting
- 28th Feb 2013 interim consolidated report for 1H FY2013
- 24th May 2013 interim consolidated report for 3Q FY2013

* financial year of Coal Energy S.A. consists of 12 months commencing 1st July and ending 30th June

Shareholders' structure



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